



North San Diego County
Association of REALTORS®



Negotiation Skills



INSTRUCTOR:
Carolyn D'Agosta

DATES:

Option 1: February 6, 2017
Option 2: February 17, 2017

TIME:

9:00 AM to 3:00 PM

WHERE:

Option 1 on February 6, 2017:
1150 Broadway
El Cajon, CA 92021

Option 2 on February 17, 2017:
906 Sycamore Ave. #104
Vista, CA 92081

COST:

NSDCAR/PSAR Members:
\$30
Non NSDCAR/PSAR Members:
\$65

***Free** for existing
NSDCAR/PSAR Mediators

TO REGISTER:

Please fax this form to the
Professional Standards Dept.
at: **(760) 734-3976**
or Email:
ProStands@nsdcar.com

**CONTINENTAL
BREAKFAST AND
LUNCH WILL BE
PROVIDED**

**In Today's Market
Negotiating Skills
are a Must!**



Brokers and Office Managers:

**Learn how to handle disputes between Salespeople, Buyers,
Sellers, Landlords, and Tenants with mediation training.**

New and experienced Mediators, register for this course to learn:

- How to handle disputes that may arise out of transactions within your own office
- Strategies for dealing with difficult people and situations
- How to break down conflict
- How to stay calm and collective during difficult times and much more.

Includes hands-on training and mock mediations.

Thank You to Our Generous Sponsor



Name: _____ Member# _____

Address: _____

E-mail: _____ Phone: (____) _____

Charge my: Visa M/C Amex Disc Exp: _____ CID#: _____

Card# _____ Signature: _____

I would like to register for: February 6th in El Cajon February 17th in Vista

PLEASE RESERVE YOUR SEAT BY February 1, 2017

Cancellation Policy: Refunds issued only if notification is received 3 business days prior to class. As a matter of policy, NSDCAR does not endorse or promote the products and services of presenters. NSDCAR reserves the right to cancel or re-schedule any program.