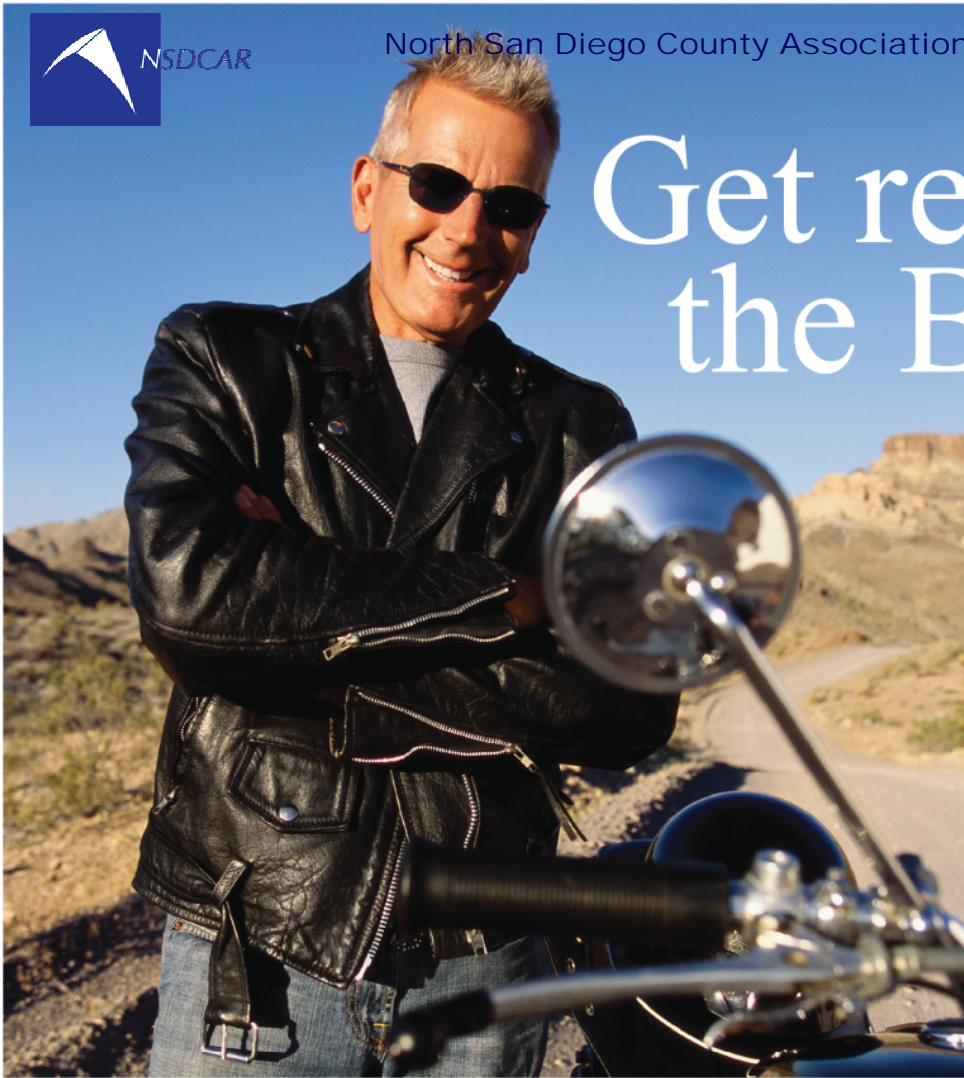




North San Diego County Association of REALTORS® presents

Get ready for the Boomers



Get up to speed with an SRES® designation

March Special!

Save \$49! (off the regular price of \$299)

TAKE THE COURSE!

To receive the SRES® designation, you must complete the two day core course and successfully pass the exam.

March 12 & 13, 2012

9:00 am – 4:30 pm

Course location:
**906 Sycamore Avenue
Vista, CA 92081**

Price : \$250
Save \$49! (regular price of \$299)

Instructor: Debbie Rodgers,
Course Provider: Coaching To Excellence

Register at www.nsdcar.com
under Education or
call (760) 734-3971

Refunds issued if 3 business day
notification is provided. Code:1406

They're not your average grandparents.

The SRES® designation is the only real estate designation addressing the needs of today's home buyers age 50-plus within your market. This unique designation is designed for the real estate agent who wants to focus on working with mature clients through major financial and lifestyle transitions. When you earn the SRES® designation you'll learn **how to:**

- Identify the power of generational demographics.
- Develop and maintain marketing skills.
- Counsel local seniors rather than selling the family home.
- Use team-building skills with other SRES® professionals.
- Understand the implications of tax laws, probate and estate planning.
- Create a unique marketing opportunity separating you from the competition.

You will also be listed online in the SRES® referral database which provides direct client contact and referrals from other SRES® designees.

This course is Department of Real Estate (DRE) accredited for 12 hours of Continuing Education (CE) in Consumer Protection (4306).



where the future takes shape