



NORTH SAN DIEGO COUNTY ASSOCIATION OF REALTORS®



# TEMPO 5.0 TRAINING - LECTURES 2008

All classes held at: 906 Sycamore Avenue, Suite 104, Vista, CA 92081

To sign up for this FREE training register online [www.nsdcar.com](http://www.nsdcar.com) under education, call NSDCAR (760) 734-3971 or email [registrar@nsdcar.com](mailto:registrar@nsdcar.com). Registrations recommended, walk-ins please call in advance to confirm date and time of class.

\*Assistants must have written authorization from their Broker/Agent to attend these lecture classes

## July 2008

### July 7

#### Tempo 1

9:00am - 11:15am **Personal Preferences/Tempo Basics**

11:15am – 12:15pm Lunch on your own

12:15pm – 1:15pm **Personal Defaults**

1:30pm – 4:30pm **Prospecting With Client Gateway**

### July 14

#### Tempo 2

9:00am- 11:15am **CMAs**

11:15am – 12:15pm Lunch on your own

12:15pm- 3:00 pm **Add/Edit Listings, Property Panorama**

3:15pm-4:30pm **Broker Caravans/Tours**

### July 21

#### Tempo 3

9:00am- 11:15am **Realist Tax**

11:15am – 12:15pm Lunch on your own

12:15pm- 1:30pm **Revise/Modify Prospect Records**

1:30pm – 2:45pm **Hot Sheet Reports**

3:00pm – 4:30pm **Mobile MLS Access - Wireless Application Protocol (WAP)**

## Computer LAB

Computers are provided in our lab. Pre-Registration Required. To sign up for this FREE training (due to limited seating, limited to NSDCAR MLS members only), register online [www.nsdcar.com](http://www.nsdcar.com) under education,

\*PREREQUISITES FOR THESE LABS: Attend all Tempo Lectures first and log on to Realist Tax. Attendees must have their agent MLS number and password when attending the LAB.

DESCRIPTION: Personal Preferences and Defaults/Tempo Basics, Prospecting with Client Gateway, CMAs, Add/Edit Listings, Property Panorama

### July 25

9am to 4:30pm (lunch break on your own from noon to 1pm)