



The North San Diego County Association of REALTORS® offers several options to complete the

# CONTINUING EDUCATION

(Refer to second page for DRE Continuing Education Requirements)



## OPTION 1 - C.A.R. Home Study:

### **How it works:**

- ✓ Purchase materials from NSDCAR
- ✓ Study information at your convenience
- ✓ Call to schedule an exam date
- ✓ Pass open-book exams and get your certificate

### **1<sup>st</sup> Time License Renewal for Salespersons:**

Cost: \$52 + tax for NSDCAR member  
\$68 + tax for non-members

**45-Hour 1<sup>st</sup> Renewal for Brokers** (Agency, Ethics, Trust Fund, Fair Housing, Beyond the Basics, Cutting Through the Confusion, Minimizing Legal Problems, Risk Management, The Relationship Between You and the Buyer, The Residential Real Estate Transaction Guide, Your Guide to the CAR Residential Purchase Agreement) **or 45-Hour 2<sup>nd</sup> and Subsequent**

**Renewals for Salespersons and Brokers** (Survey, Beyond the Basics, Risk Management, Keys to a Successful Transaction, Minimizing Legal Problems):

Cost: \$59 + tax for NSDCAR member  
\$90 + tax for non-members

NSDCAR members order from our REALTOR® store online, [www.nsdcar.com](http://www.nsdcar.com)



## OPTION 2 – Online Courses and Exam

The above C.A.R. courses are now also available online by going to

[http://learning.net/partners/car/dre\\_renewal.html](http://learning.net/partners/car/dre_renewal.html)

Cost: The courses are free but exams cost:

15 hrs: \$32 for NSDCAR members; 49 non-members  
45 hrs: \$49 for NSDCAR members; \$89 non-members



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## Option 3 - TABS4CE Home Study + Online Exam:

### **How it works:**

- ✓ Purchase materials from NSDCAR
- ✓ Study information at your convenience
- ✓ Take online exams through TABS4CE
- ✓ Pass exams and print out your certificates

### **1<sup>st</sup> Time License Renewal for Salespersons:**

Cost: \$47 + tax for NSDCAR members  
\$49 + tax for non-members

**45-Hour 1<sup>st</sup> Renewal for Brokers** (Agency, Ethics, Trust Fund, Fair Housing, Risk Management, Listings and Buyer Representation, Purchase Agreement & Counter Offer, Disclosures in a Residential Sale) **45-Hour 2<sup>nd</sup> and Subsequent**

**Renewals for Salespersons and Brokers** (Survey, Listings and Buyer Representation, Purchase Agreement & Counter Offer, Disclosures in a Residential Sale, Residential Property Management):

Cost: \$68 + tax for NSDCAR members  
\$79 + tax for non-members

NSDCAR members order from our REALTOR® store online, [www.nsdcar.com](http://www.nsdcar.com)



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## OPTION 4 – Home Study and Live Review and Exams

Home Study + 90-minute Live Review with In-Class Exams

**See separate flyer for more information and the next date for this very popular option!**

### Continuing Education Chart

The following chart contains the continuing education requirements under current law for real estate salespersons renewing their license for the first time, real estate brokers renewing their license for the first time, and also brokers and salespersons renewing their licenses for a second or subsequent time.

Effective July 1, 2007, Assembly Bill 223 (AB223) also requires the completion of a 3-hour course in risk management that includes the principles, practices and procedures calculated to avoid errors and omissions by real estate licensees. **The educational changes that will go into effect July 1, 2007 are highlighted in red.**

CATEGORY	REQUIREMENTS
<b>Salesperson - First Renewal After Original License Issuance</b>	<p>Each of the following 3-hour mandated courses:</p> <ol style="list-style-type: none"> <li>1. Ethics</li> <li>2. Agency</li> <li>3. Trust Fund Handling</li> <li>4. Fair Housing</li> <li>5. <b>Risk Management</b></li> </ol> <p>(Cal. Bus. &amp; Prof. Code § 10153.4(b))</p>
<b>Brokers - First Renewal After Original License Issuance</b>	<p>45 hours of continuing education consisting of:</p> <ol style="list-style-type: none"> <li>1. Each of the following 3-hour mandated courses:               <ol style="list-style-type: none"> <li>a. Ethics</li> <li>b. Agency</li> <li>c. Trust Fund Handling</li> <li>d. Fair Housing</li> <li>e. <b>Risk Management</b></li> </ol> </li> <li>2. A minimum of 18 hours of courses approved under the category of consumer protection (includes financing, land use regulation, disclosure, agency, capital formation for development, fair practices, appraisal and valuation, landlord/tenant, energy conservation, environmental regulation, tax, probate, governmental programs, business opportunities and mineral, oil and gas conveyancing) and</li> <li>3. Remaining 15 <b>(12)</b> hours related to consumer service and/or consumer protection</li> </ol> <p>(Cal. Bus. &amp; Prof. Code § 10170.5(a)1-6)</p>
<b>Brokers and Salespersons - Second and Subsequent Renewals</b>	<p>45 hours of continuing education consisting of:</p> <ol style="list-style-type: none"> <li>1. 6 <b>(8)</b> hour combined survey course including equal coverage of Ethics, Agency, Trust Fund Handling, Fair Housing <b>and Risk Management</b></li> <li>2. A minimum of 18 hours of courses approved under the category of consumer protection (see row above for details), and</li> <li>3. Remaining 21 <b>(19)</b> hours related to consumer service and/or consumer protection</li> </ol> <p>(Cal. Bus. &amp; Prof. Code § 10170.5(b))</p>
<b>Brokers and Salespersons - 70 years old or older <u>and</u> in "good standing" for 30 continuous years</b>	<p>Exempt from the continuing education requirements for license renewal</p> <p>(Cal. Bus. &amp; Prof. Code § 10170.8)</p>

Member Legal Services  
June 30, 2006 (revised)

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