



NSDCAR

NORTH SAN DIEGO COUNTY ASSOCIATION OF REALTORS®

2008 MEDIATION TRAINING

Instructor: Carolyn d'agosta
Dates: Friday, Sept. 12th & 19th, 2008
TIME: 9:00 A.M. TO 3:30 P.M.
Where: 906 sycamore ave., suite 104
Vista, ca

Cost: \$60 per class nsdcar realtors®
\$75 per class non nsdcar realtors®
\$95 for nsdcar realtors® if registering for both
\$125 for non nsdcar REALTORS® IF REGISTERING FOR



Beginning mediation training Friday, September 12, 2008

This mediation training is a must for brokers and office managers! Learn basic mediation skills— how to handle disputes within your own office, negotiate contracts, and deal with the everyday issues associated with a changing market. This session is a prerequisite for intermediate mediation training unless you've attended one of our classes within the last two years.

Intermediate mediation training: Friday September 19, 2008

THIS IS A HANDS ON COURSE. IT WILL NAVIGATE YOU THROUGH HOW TO READ BODY LANGUAGE, PAPERWORK BEGINNING TO END SETTLEMENT TECHNIQUES AND MORE. YOU WILL BE GIVEN THE OPPORTUNITY TO OBSERVE A SIMULATED MEDIATION AND THEN IN BREAK OUT SESSIONS YOU'LL BE GIVEN A DISPUTE SCENARIO AND ASKED TO PLAY A ROLE IN ACHIEVING A SETTLEMENT.

THESE COURSES ARE PART OF THE REQUIREMENTS FOR NSDCAR MEMBERS TO BE ELIGIBLE FOR CONSIDERATION AS AN ACTIVE MEMBER OF OUR MEDIATION PROGRAM. STUDENTS FROM OTHER ASSOCIATIONS MUST VERIFY WITH THEIR LOCAL ASSOCIATIONS.

Please fax this form to Jennifer at 760-597-0362

Name: _____ Address: _____

Email: _____ Company: _____

Phone: _____ Charge my Visa M/C Amex Disc exp: _____

Card # _____ Signature: _____

Beginning Mediation Training Only Intermediate Training only Beginning and Intermediate Training

**SEATING IS LIMITED!!!
PLEASE RESERVE YOUR SEAT BY FRIDAY MARCH 27, 2008**