



Real Estate Professional Development Series

For New REALTORS® or seasoned professionals who want a successful real estate career

at 906 Sycamore Ave., Vista

The third Wednesday of every month** 2008

2 pm to 4 pm

REGISTER

- August 20:** "Transaction Survival Tips" with Jan Taylor, Fidelity National Home Warranty and "Appraisal" with Tim Hanks, Hanks Appraisal Service, Inc. and "Home Inspection" with Kevin Runge with All Home Inspections
Gain a better understanding of disclosure issues including home owners insurance, natural hazard disclosure reports and home warranty to avoid jeopardizing your clients' investments and your transactions. Learn about the appraisal process, how to develop sales comparison and income approach. Discover the process of an inspection and the various reports and certifications available.
- September 24 ** (4th Wednesday):** Lender Round Tables: Bill Thurn with San Diego Mortgage Network, Cheryl Sutcliffe with Wells Fargo Home Mortgage, Suki Stockham with Wachovia. Discuss the differences between loan programs, criteria's for qualifying, loan documentation types/credit reports and good faith estimates.
- October 22 ** (4th Wednesday):** Marketing Online and Websites with Tricia Colagrossi, Advanced Access
- November 10:** Personal Finance: Income Taxes, Record Keeping and Budgeting with TBD.

NSDCAR Member \$10/class, Non-member agent \$15/class

To Register: Fax to (760) 734-3976 or mail to NSDCAR, 906 Sycamore Ave., #104, Vista, 92081 or register online www.nsdcar.com under education. Your seat is reserved with payment. For more information: (760) 734-3971

Name: _____ Member #: _____

Phone #: _____ Email: _____

Check (mail registration only) Credit Card - Visa, MC, Amex, Disc

Card #: _____ Exp. Date: ____/____/____

Amount: _____ Signature: _____

As a matter of policy, NSDCAR does not endorse or promote the products and services of presenters.
Cancellation Policy: Refunds issued only if notification received 3 business days prior to class. NSDCAR reserves the right to cancel or reschedule any program. Walk-ins please call ahead to confirm.