



NSDCAR North San Diego County Association of REALTORS®

Presents

Navigating Through the Short Sale process at Bank of America



**New and Experienced Agents are
Welcome to Attend!**

Choose From THREE Locations and Dates:

Topics Include:

- **Ways real estate professionals can facilitate the process**
- **HAFAs and the new Bank of America Cooperative Short Sale program**
- **Equator.com: Getting started and an overview of how it works**
- **Issues that may arise after short sale**
- **Examples of why the bank would choose foreclosure over short sale**

⇒ **Tuesday, August 31, 2010 ▪ 10 am to 11:30 am**

**Vista Administrative Office
906 Sycamore Avenue, Vista, CA 92081
FREE for NSDCAR members,
\$10 Non-member agents**

⇒ **Monday, September 13, 2010 ▪ 9 am to 10:30 am**

**Jolly Roger Restaurant
1900 Harbor Drive North
Oceanside, CA 92054
\$13.50 for NSDCAR mbrs, breakfast included,
\$23 Non-member agents**

⇒ **Tuesday, October 19, 2010 ▪ 11 am to 12:30pm**

**Carmel Valley Service Center
12707 High Bluff Drive, Ste. 125
San Diego, CA 92130
FREE for NSDCAR members,
\$10 Non-member agents**

Instructor: Mac Baker, Bank of America Mortgage
Loan Officer

Registration required at least 24- hours before the class - Register on www.nsdcar.com, on the Education page. As a matter of policy, NSDCAR does not endorse or promote the products and services of presenters. Cancellation Policy: Refunds issued only if notification is received 3 business days prior to class. NSDCAR reserves the right to cancel or reschedule any program.

For more information, call 760-734-3971