



# HOME STUDY COLLEGE LEVEL COURSES

**To Obtain Salesperson License:** *Real Estate Principles - includes audio CD of key term definitions*  
Cost: \$85 + tax for each class for NSDCAR members, \$105 + tax for each class for non-members

**18-Month Conditional License Renewal:** (Effective October 1, 2007, Assembly Bill 2429 (AB 2429) will require salesperson applicants to complete all three of the D.R.E. mandated pre-license courses prior to taking the license examination.)

Cost: \$65 + tax for each class for NSDCAR members, \$95 + tax for each class for non-member agents

**Required course: Real Estate Practice** (until September 30, 2007), **Plus one of the following\*:**

- *Real Estate Appraisal*
- *Real Estate Finance*
- *Real Estate Economics*
- *Property Management*
- *Escrows*
- *Legal Aspects of Real Estate*
- *Mortgage Loan Brokering & Lending*
- *Real Estate Office Administration*

**To Obtain Broker's License:**

Cost: \$65 + tax for each class for NSDCAR members, \$95 + tax for each class for non-member agents. NSDCAR members discount for courses purchased together (plus tax): 4 courses: \$249, 5 courses: \$299, 6 courses: \$ 348, 7 courses: \$399

**Required courses\*:**

- *Legal Aspects of Real Estate*
- *Real Estate Practice*
- *Real Estate Finance*
- *Real Estate Appraisal*
- *Real Estate Economics*

**Plus three additional college level courses\*:**

- *Property Management*
- *Escrows*
- *Real Estate Principles*
- *Mortgage Loan Brokering & Lending*
- *Real Estate Office Administration*

\*Additional courses will be accepted as well, see [www.dre.ca.gov](http://www.dre.ca.gov) for a detailed breakdown

**Home Study Courses**

How it works:

- ✓ Purchase textbook(s) at NSDCAR (NSDCAR members receive a discount off of regular price)
- ✓ Read books at your convenience
- ✓ Fax request to test online

*Note: By state regulation, you must wait 18 days from the date of purchase to take the exam. (Minimum time to complete both classes is 5 weeks.) All courses good for one year from date of purchase.*

- ✓ Pass open-book 100-question exams (60% required)