



The North San Diego County Association of REALTORS®

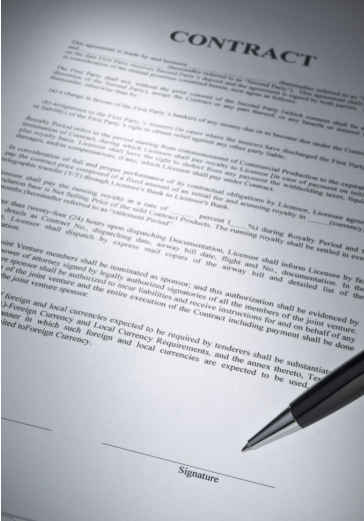
# COMMERCIAL DIVISION

presents...

ACCREDITED BY THE REALTOR® COMMERCIAL ALLIANCE OF THE NATIONAL ASSOCIATION OF REALTORS®

## “AIR COMMERCIAL PURCHASE AGREEMENT”

### Instructor, Linda A. Kirios, Esq



Linda A. Kirios, Esq., Counsel to C.A.R., brings over 25 years of broad-ranged commercial real estate experience to this seminar, where she will provide a general overview of the AIR Commercial Purchase Agreement, with a special focus upon what makes a commercial contract a commercial contract.

Whether you are a commercial broker/agent who wants to learn more about the AIR Commercial Property Agreement, or a residential broker/agent looking to break into commercial property, you will benefit from this seminar.

**When:** Friday, August 13, 2010

**Time:** 10:30 AM - 12:30 PM

**Where:** NSDCAR  
906 Sycamore Avenue  
Vista, CA 92081

**Price:** Commercial Members **\$10**  
NSDCAR Members **\$15**  
Non-Members **\$20**

### You will learn:

- if your buying/selling entity is even valid and has the authority to act
- which red flags to look for in a property description
- whether your transfer will violate the California Sub-division Map Act
- which types of due diligence a prudent buyer should perform
- what are the differences between a Phase 1 and a Phase II environmental site assessment report
- ALTA/ACSM standards...and much, much more!!

**Sign up early to reserve your seat!**

Your paid reservation reserves your seat. Register on-line at [www.nsdcar.com](http://www.nsdcar.com) under **Commercial**, fax to (760) 734-3976 or mail to: NSDCAR, 906 Sycamore Ave., Ste.104, Vista, CA 92081. For more information, please call **Laura Briney, Director, Commercial Division, at (760) 734-3971, X211.**

Name: \_\_\_\_\_ NSDCAR Member No.: \_\_\_\_\_  
 Company: \_\_\_\_\_ Phone: \_\_\_\_\_  
 Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Fee due: \$ \_\_\_\_\_ Check payable to NSDCAR | Credit Card (Visa, M/C, AMEX, Discover)  
 Card No.: \_\_\_\_\_ Exp.: \_\_\_\_\_  
 Signature: \_\_\_\_\_ Email: \_\_\_\_\_

Cancellation Policy: Refunds issued only if notification is received 3 business days prior to class. As a matter of policy, NSDCAR does not endorse or promote the products and services of presenters. NSDCAR reserves the right to cancel or re-schedule any program.