

NORTH SAN DIEGO COUNTY ASSOCIATION OF REALTORS®

Carlsbad, Encinitas, Cardiff

Open House Tour 701

92007, 92008, 92009, 92010, 92011, 92024

This event is provided for the benefit of NSDCAR REALTORS®, Associated Professionals and Affiliate members. Non-member guests who are potential Marketing Session sponsors are welcome to visit one time before joining the appropriate membership category. REALTORS® from other Associations are welcome to participate under the same rules and procedures as NSDCAR members. Out of state REALTORS® will need to provide proof of REALTOR® membership.

MLS-Only participants may showcase a property for a \$40.00 fee per property.

Wednesdays

Networking from 8:00am to 8:15am

Marketing Session at 8:15am to 9:30am at

The Community Center at Coastline Community Church

2215 Calle Barcelona – Carlsbad 92009

Open House held 10:00 am - 12:30 pm

Input Deadline: Monday @ 5:00PM

*****The Marketing Session is NOT Mandatory UNLESS you complete Step 2 to put your property on the Slide Show. IF your property is scheduled on the Slide Show you would need to be at the Marketing Session to pitch your property*****

****There will be NO Marketing Session/Tour on the following dates:
November 24th, December 22nd and December 29th****

STEP 1 – ENTER YOUR LISTING IN TEMPO 5

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|-----------------------------------|------------------------|
| 1. Click to “ADD/EDIT LISTING” | 6. Enter Tour Time |
| 2. Enter your “PROPERTY MLS ID #” | 7. Enter Tour Number |
| 3. Click on “ADD AN OPEN HOUSE” | 8. Enter Tour Comments |
| 4. Tour Type “MLS WIDE” | 9. Enter Refreshments |
| 5. Enter Tour Date | 10. Click on “SUBMIT” |

STEP 2 – TO BE INCLUDED IN SLIDE SHOW

1. Email the “Residential Client Full Page” to 701Tour@nsdcar.com
2. Include on the Subject Line: Tour date, MLS # of property, Listing Agents Name
3. In the body of the email, **include your contact telephone number**

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1. **ABSOLUTELY NO ALCOHOLIC BEVERAGE IS TO BE SERVED DURING TOUR.**
 2. **Rental Properties may be included on the Tour Sheet and may be pitched as time allows.**
 3. Current MLS AGENT must be at each property that is scheduled on the tour during scheduled time slot. This includes land.
 4. RE-TOUR properties ALLOWED after 6-weeks by the same agent or office or a 2% price change.
 5. Property must be held open. No drive-by's.
 6. POSTING CANCELLED PROPERTIES. If your property is cancelled after publication, you must post a cancelled sign at the property and NOTIFY the Association Office. Signs are available for purchase at the Association Office.
 7. In the interest of time management, the emcee at his/her discretion may shorten or eliminate agenda items.

[Please Click here for the full NSDCAR Marketing Session & Tour Policy**](#)**